Service Brochure

Graybox Security

Complete Cybersecurity Services

IT Service Providers

Key Challenges

Challenge 1: Market Saturation
The managed IT and cybersecurity market is crowded, with many providers offering similar solutions, making differentiation difficult.

Challenge 2: Margin Compression
Rising vendor costs and volume discounts favour large players, squeezing smaller providers' profit margins.

Challenge 3: Incident Response Challenges
IT Providers rely on ad-hoc incident response and limited in-house capabilities, struggling to assess risks and verify threat elimination.

Challenge 4: Vendor and Partnership Complexity
To offer security services, providers must coordinate with many solution partners. This complexity increases overhead and complicates service integration.

Solution

White-labeled 24x7 tailored Managed Security Services with DFIR for cost-effective threat monitoring and crisis response.

Integrated complete security service portfolio reduces vendor complexity and enhances operational efficiency.

Business Impact

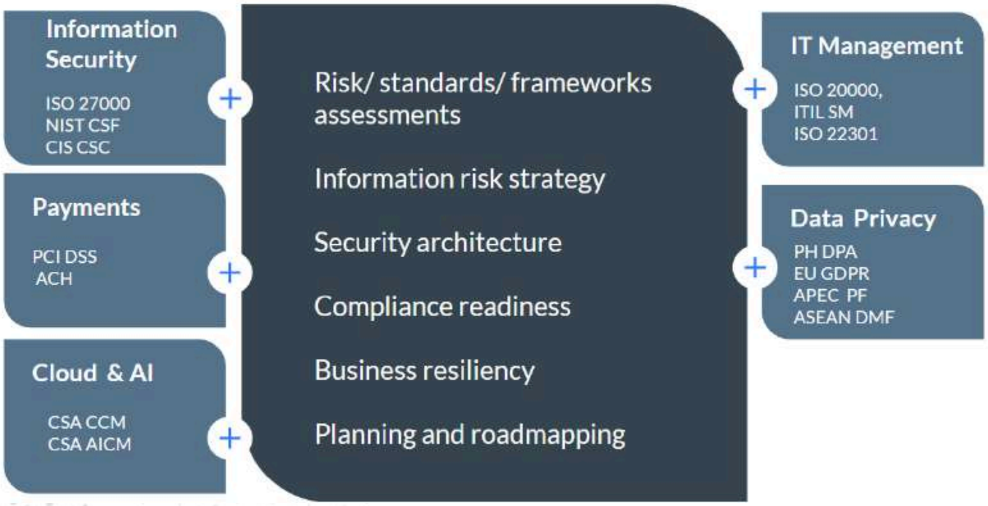
Lowered fixed Managed Security Services expenses

Elevated business from a commodity reseller to trusted security partner with deep expertise.

Enhanced differentiation, client trust, and profit margins in a competitive market.

Service Portfolio

Advisory



Information Security
ISO 27000
NIST CSF
CIS CSC

Payments
PCI DSS
ACH

Cloud & AI
CSA CCM
CSA AICM

Risk/ standards/ frameworks assessments

Information risk strategy

Security architecture

Compliance readiness

Business resiliency

Planning and roadmapping

IT Management
ISO 20000,
ITIL SM
ISO 22301

Data Privacy
PH DPA
EU GDPR
APEC PF
ASEAN DMF

Project Implementation

- Process and Governance
  - Policies
  - Standards
  - Procedures
- Technology
  - Design & Configuration
  - Deployment

Incident Response Management

- Incident Response Management
  - Planning and configuration
  - Breach exercises
  - Incident Response Retainer
- Digital Forensics and Incident Response (DFIR)
- Compromise Assessment

Managed GRC

Our Virtual GRC (governance, risk, and compliance) Service is a model of cybersecurity leadership that provides companies with access to the expertise and guidance on a flexible and fractional basis.

- Virtual Chief Information Security Officer (vCISO)
- Virtual Data Protection Officer (vDPO)
- Virtual Chief Technology Officer (vCTO)

Managed Cybersecurity Services (24x7)

- Managed SOC (SOCaaS)
- Managed Detection and Response (MDR)
- Managed Security Services (MSS)
- Vulnerability Management
    - Vulnerability Management Detection and Response (VMDR)
    - Attack Surface Management (ASM)
    - Cyber Threat Intelligence (CTI)

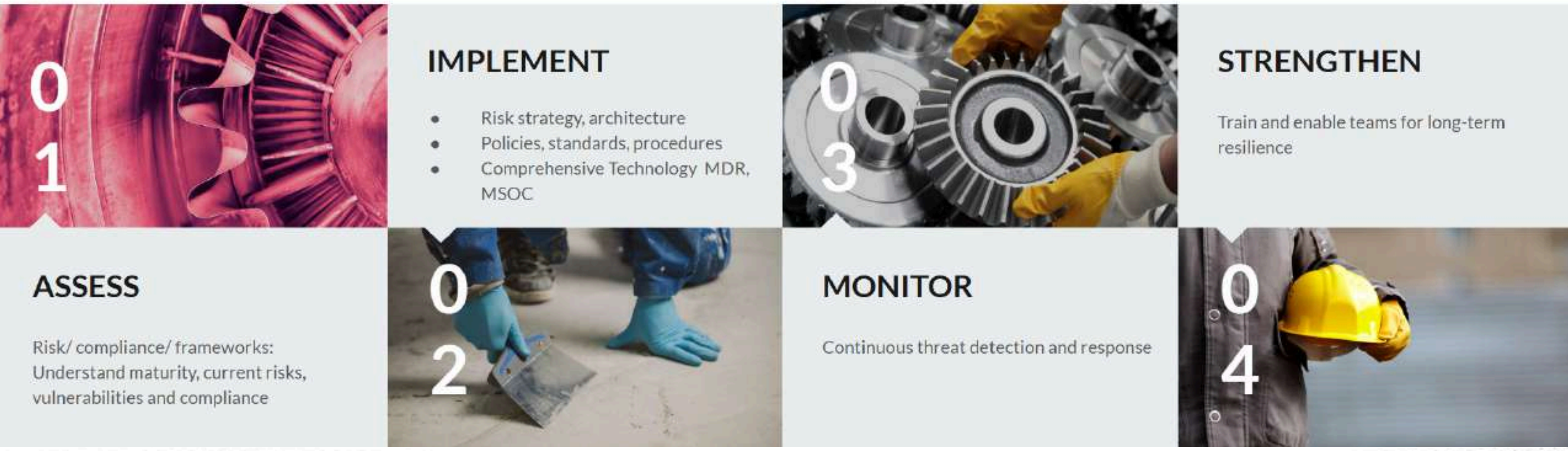
Security Testing

- Code review
- Vulnerability assessment and penetration testing (VAPT)
- Red team exercises

Training

- Information Security Awareness
- AI and Cybersecurity Certification Training
- Enablement of IT Security teams

Our Approach



ASSESS

Risk/ compliance/ frameworks: Understand maturity, current risks, vulnerabilities and compliance

IMPLEMENT

- Risk strategy, architecture
- Policies, standards, procedures
- Comprehensive Technology MDR, MSOC

MONITOR

Continuous threat detection and response

STRENGTHEN

Train and enable teams for long-term resilience

USE CASE: 24x7 Security Operations Service

Outsourced or co-managed

Open-Source Engine
XDR/SIEM with unmatched integration flexibility, customisation and a cost structure that fits all customers

Technology Agnostic
If a client uses Palo Alto, SentinelOne, Google SecOps, or other, our specialised teams can integrate and manage those environments

The Battle-Tested SOC Team
Our L2 and L3 analysts are also a Digital Forensics team hunting for threats and handling major breaches for large companies

One-Stop-Shop for Security Services
Downsize to Firewall-as-a-Service, MDR, or enhance MSOC with VMDR, security testing, and compliance. We can tailor-fit the service

About Graybox Security

EXPERTISE

- Managed Security Services :MDR, MSOC, VM, MSS
- Cybersecurity Testing
- Advisory and Security Assessments

OFFICES

- Mascot, NSW Australia
- Manila, Philippines
- Cebu, Philippines

TEAM

- Senior advisors and leaders in OWASP, CSA, ISO
- 24X7 certified security analysts
- 30 + team size

www.grayboxsecurity.com